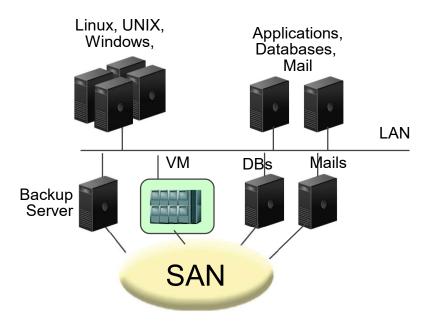


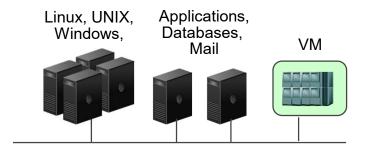
Agenda

- What is / why Data Domain?
- Performance
- Security
- Scaling
- Decreasing cost
- Parameters
- Materials

Site A



Site B



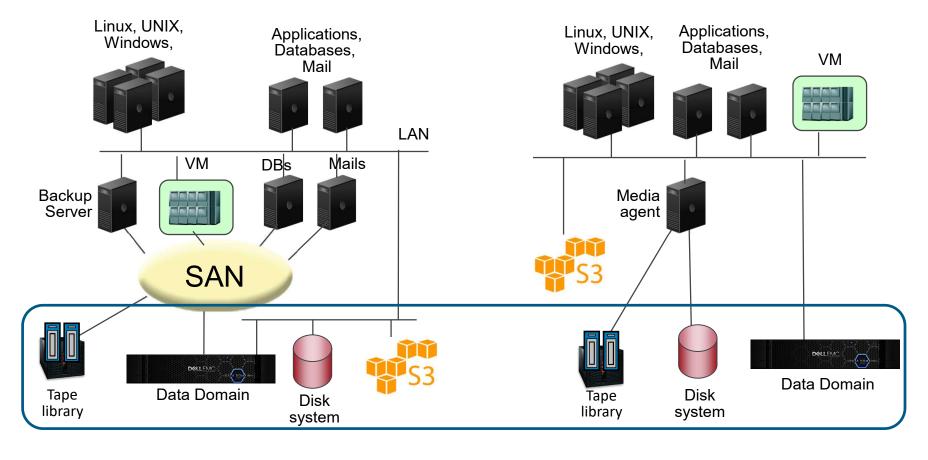
Site A Site B Linux, UNIX, Linux, UNIX, Applications, Applications, Windows, Windows, Databases. Databases, VMMail Mail ckup software VM Backup Media Server agent SAN Backup med Data Domain Data Domani Tape library library system system

Site A Site B SAN Backup med Data Domain Data Domain Tape library system library system

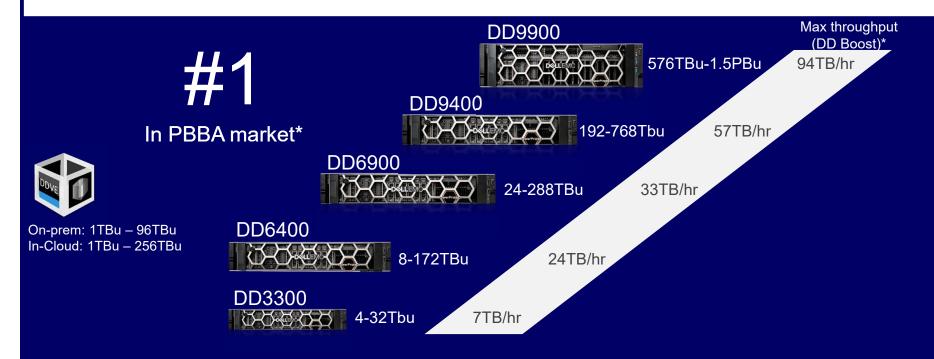
Backup envir

Backup Media

Site A Site B



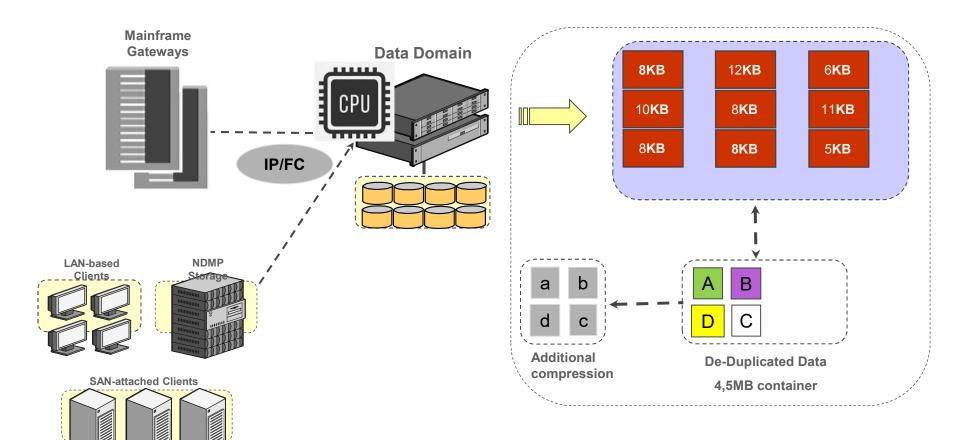
PowerProtect Data Domain Portfolio



^{*} Based on IDC WW Purpose-Built Backup Appliance Systems Tracker, 1Q21 (revenue), June 2021.



DD Invulnerability Architecture



POC backup results achieved yesterday for MS SQL @ Partners Healthcare

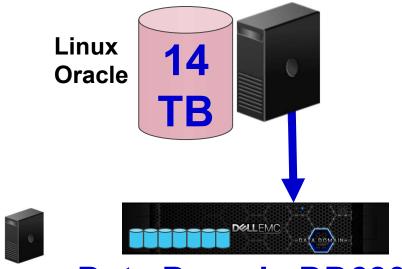
Microsoft for Apps (SQL) – 1st Full, 14 TB's /Hr

Environment

- Database on SSD, 128 core system
- DD9800, DDOS 7.0, (4-10GigE ports) across 2-10GigE cards, 32 stripes
- SQL Server 2017

We haven't observed performance like this on a single node SQL Server – Ever!

And this isn't even on our fastest device or DDOS!

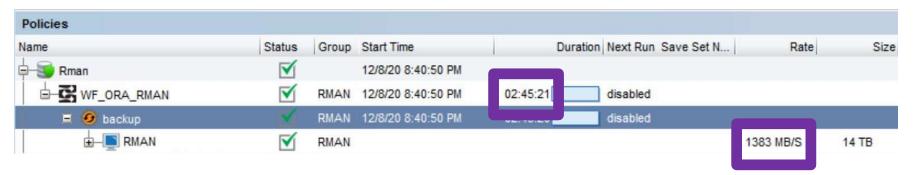


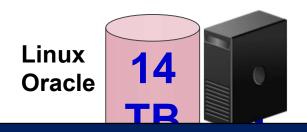
Production results

Backup speed: 5TB/h from single Oracle server

Speed limited by production storage (1.5GB/s max read)





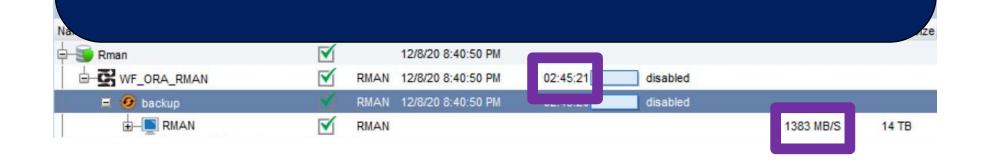


Production results

Backup speed: 5TB/h



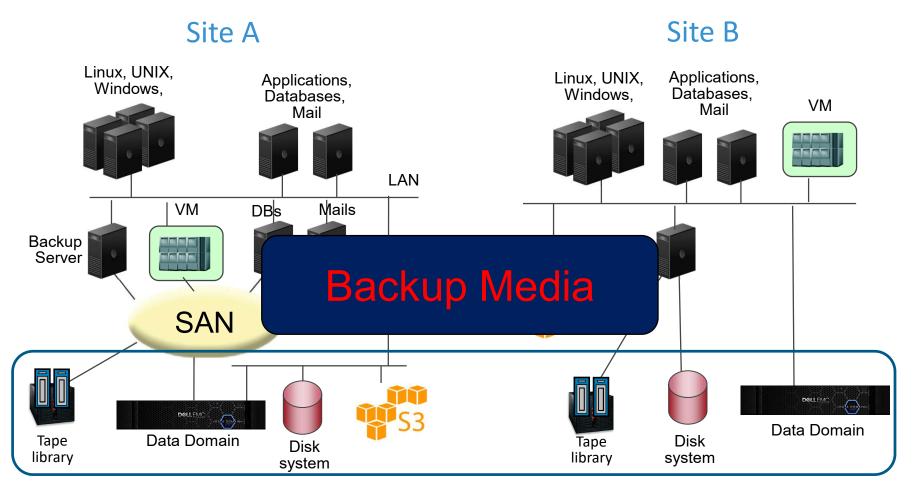
https://www.linkedin.com/feed/update/urn:li:activity:6750719326635995136/



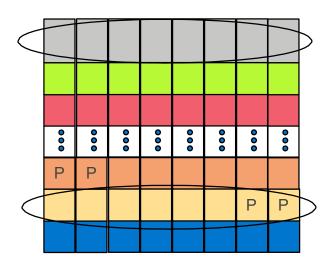
DD6400

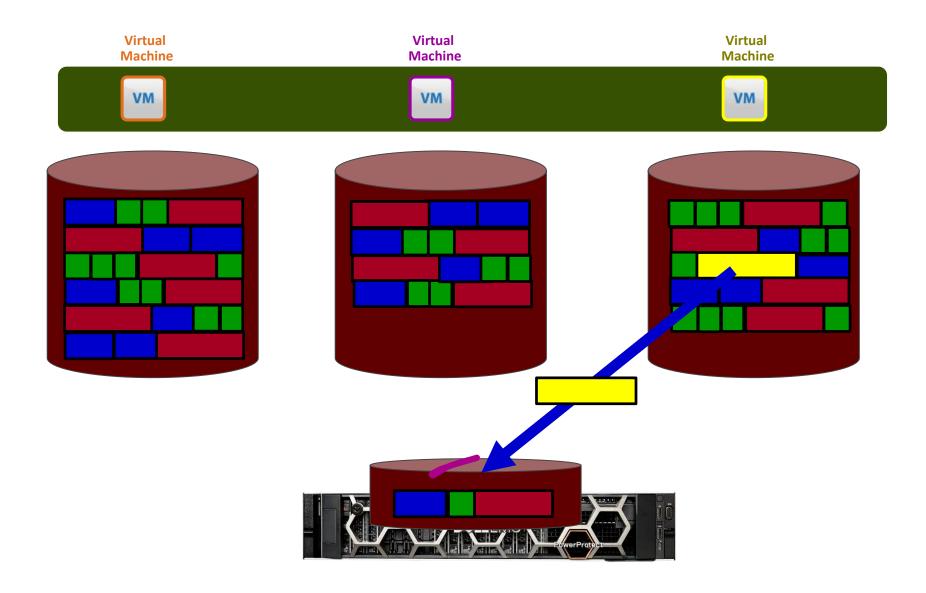


270 parallel backups

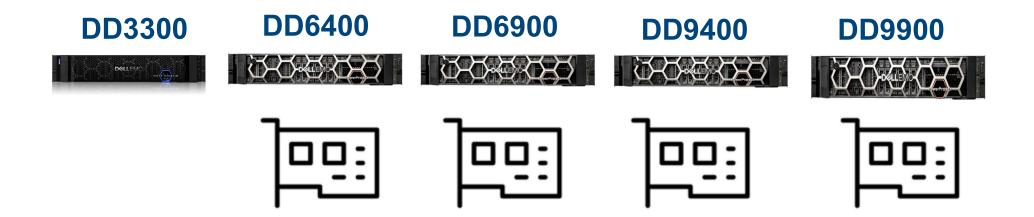


Storage Pool



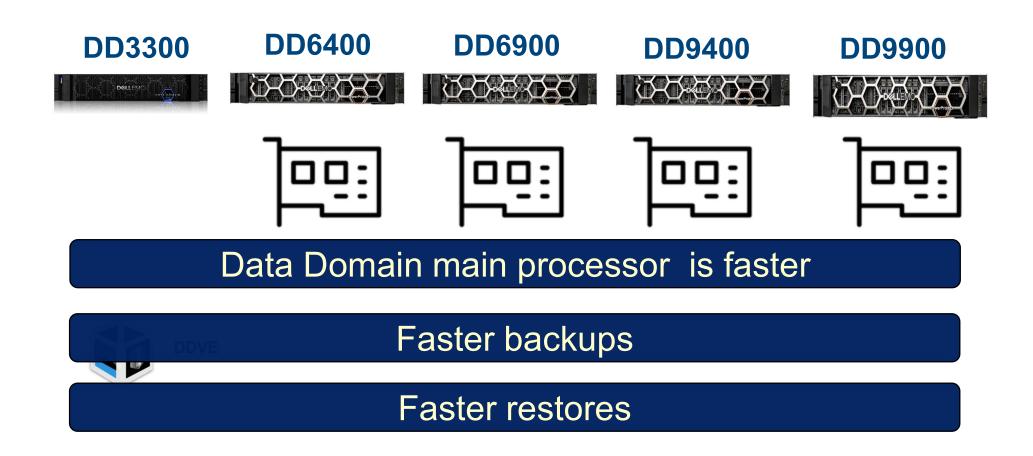


Hardware Compression Card





Hardware Compression Card



Instant Access

100% READS

#VMs	Total IOPS	
4	31379	
8	25223	
12	24775	

70% READS 30% WRITES

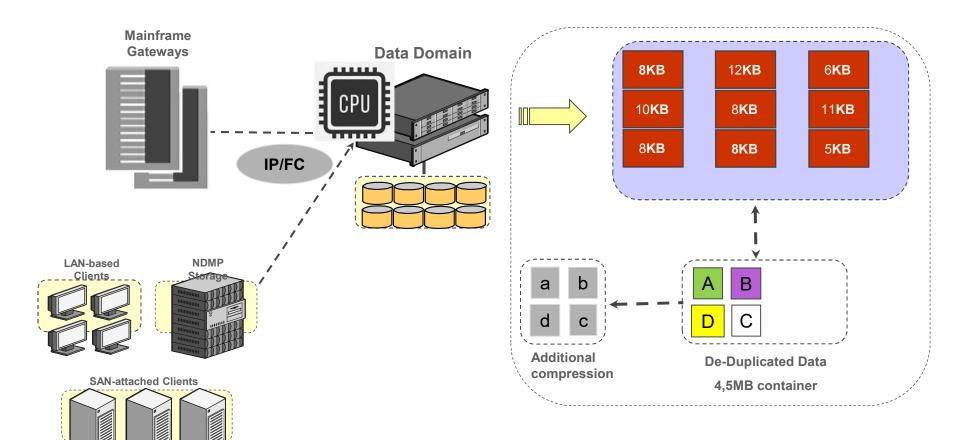
#VMs	READ IOPS	WRITE IOPS	
4	13935	5970	
8	12709	5446	
12	12325	5281	



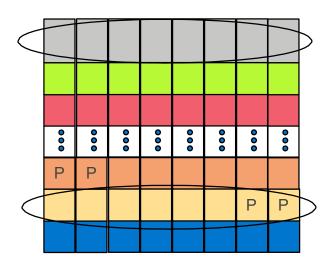
DD6400



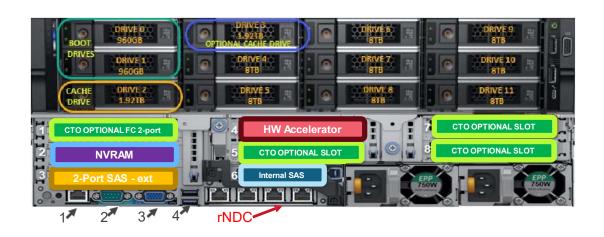
DD Invulnerability Architecture



Storage Pool

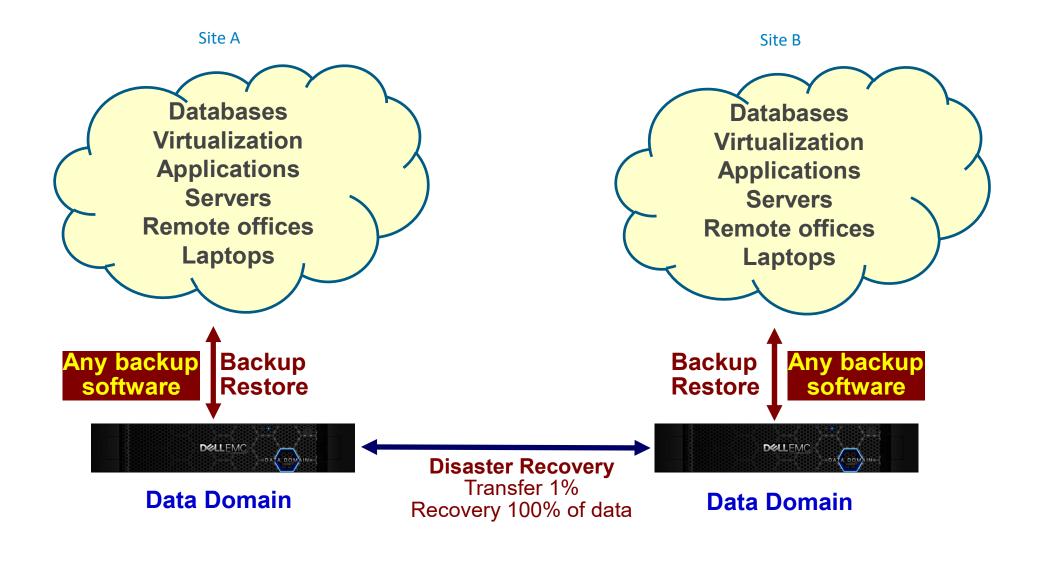


Seperated Data / Operating System

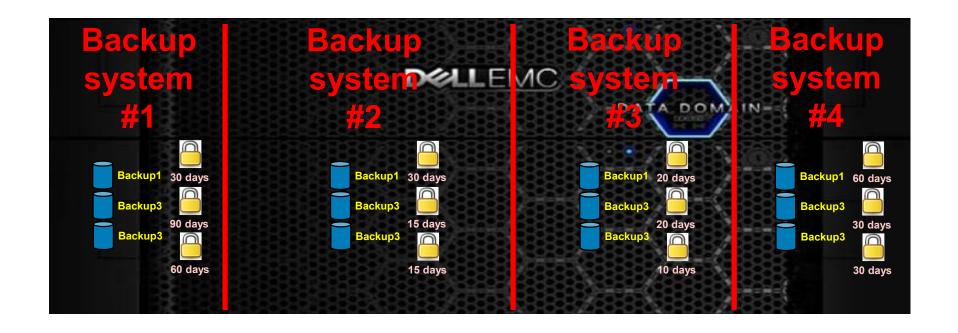


Seperated Data / Operating System

ystem Partitions			
Partition	Size	Used	Available
/ddvar	49.1 GiB	8289.6 MiB	38.5 GIB
/ddvar/core	158.3 GiB	136.4 MiB	150.2 GiB



Data Domain can lock (compliance) data. No one can modify / delete file





Compliance Assessments - Summary and Conclusions

EMC Data Domain Retention Lock Compliance Edition

Prepared by: Cohasset Associates, Inc.

Cohasset Associates was engaged to independently and objectively assess the Retention Lock Compliance Edition capabilities against the storage-related electronic records management requirements of the following U.S. and International regulations and standards:

- Securities & Exchange Commission Regulation 17 CFR 240.17a-4(f)
- Commodity Futures Trading Commission Rule 1.31(b)
- . Food and Drug Administration 21 CFR Part 11, Electronic Records; Electronic Signatures
- Sarbanes-Oxley Act
- IRS Revenue Procedures 98-25 and 97-22
- ISO Standard 15489-1 and ISO/TR 15489-2
- MoReq2010®: Modular Requirements for Records Systems Volume 1: Core Services & Plug-in Modules1, Version 1.1 ("MoReq2010®")

For each of these regulations and international standards, Cohasset's assessed the capabilities of the Retention Lock Compliance in the following areas:

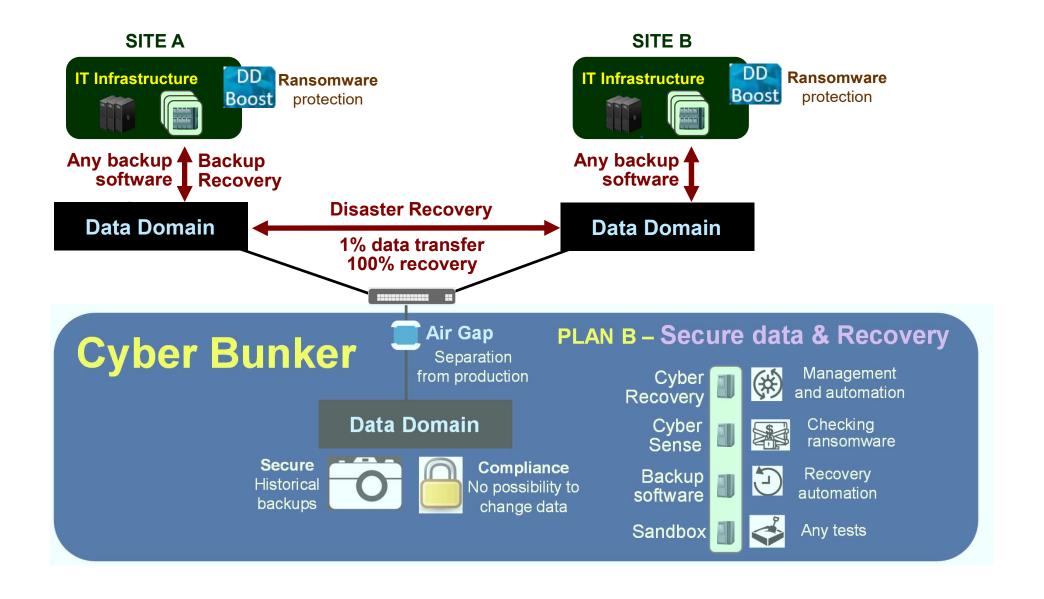
- · Protection against erasure, overwrite or modification for the required retention period
- · Retention, legal hold and disposition
- · Accuracy and quality of the recording and retrieval process
- Backup and recovery from a duplicate or replica copy

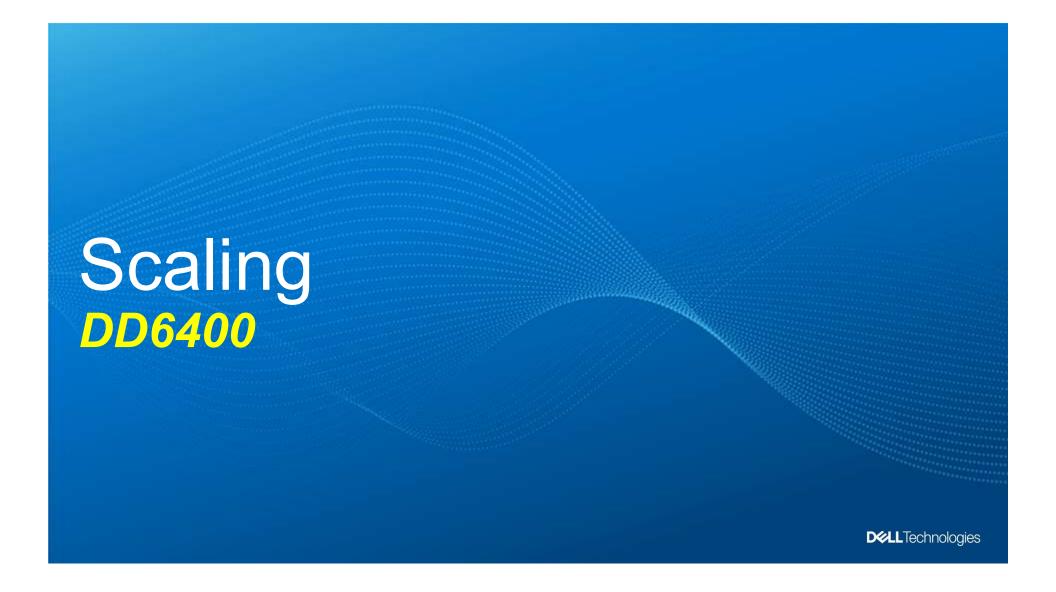
Conclusions: It is Cohasset Associates' conclusion that the Retention Lock Compliance Edition, when properly configured and utilized, meets all of the requirements that are attributable to storage management systems for storing and retaining electronic records in compliance with the aforementioned regulations and standards.

About Cohasset: Cohasset Associates, Inc. is one of the nation's foremost consulting firms specializing in records and information management. Cohasset provides thought-leadership and award-winning professional services in three areas: management consulting, education, and legal research. Cohasset's goal is to help its clients reduce regulatory and legal risks and improve business processes associated with the management of records and information.

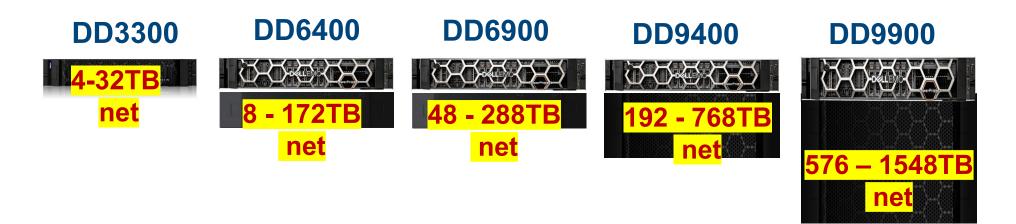
3806 Lake Point Tower 505 N. Lake Shore Drive Chicago, IL 60611 USA

www.cohasset.com 312.527.1550





PowerProtect Data Domain Series Appliances



PowerProtect Data Domain Series Appliances

DD3300

DD6400

DD6900

DD9400

DD9900











4TB net extensions 48TB net extensions 48TB net extensions 48TB net extensions

- Capacity on demand
- We extend with licenses or adding shelve if required

Minimum
extensions
48TB net
as full 15 disks
group in
* 3U shelf
or in
* 5U dense
shelf

Minimum extensions 48TB net as half of 15 disks group in 3U shelf

DD6400 Expansion Details

Start with 2U DD6400

- Minimum capacity: 8TBu
- Grow via licenses
- 4TBu increments
- Maximum capacity: 32TBu
- Cloud Tier license: 64TBu

Add a 3U ES40

- Minimum capacity: 40TBu
- Grow via licenses
- 4TBu increments
- Maximum capacity: 104TBu
- Cloud Tier license: 208TBu

Add a 3U ES40

- Minimum capacity: 112TBu
- Grow via licenses
- 4TBu increments
- Maximum capacity: 172TBu
- Cloud Tier license: 344TBu







- Fine Grained incremental growth
- Simple expansion

DD6400 with the same capacity net is comparable or cheaper than DD6300

I want to keep my backups on Data Domain

How big Data Domain do I need?

Data Domain has the best market de-duplication:

- Smallest block (4K 12K)
- Global de-duplication
- The fastest engine
- Source de-duplication



Thus, Data Domain requires 2-3 less

- space
- bandwidth for replication
 than most of the market solutions

Mail from the customer

I have to praise myself because yesterday we started DDVE tests and the results are spectacular.

Mail from the customer

After First Backup (just after 1 backup):

On a sample of 80 virtual machines (mixed Windows and Linux), we achieved

- De-duplication of 94%
- 9TB VMWare occupies 0,6TB on Data Domain
- Backup time decreased by half comparing to current solution (just 1st backup).
 - Further backups are huge faster

Mail from the customer

Effect better than on Data Domain workshop!

PoC Feedback

Environment

300GB SAP/Oracle

POC results

- Backup speed to Data Domain: 5TB/h
- Backup time: 4 minutes
- De-duplication after 4 backups: 1:15

Rule of thumb

I have 10TB production environment

10TB net



How big Data Domain do I need?

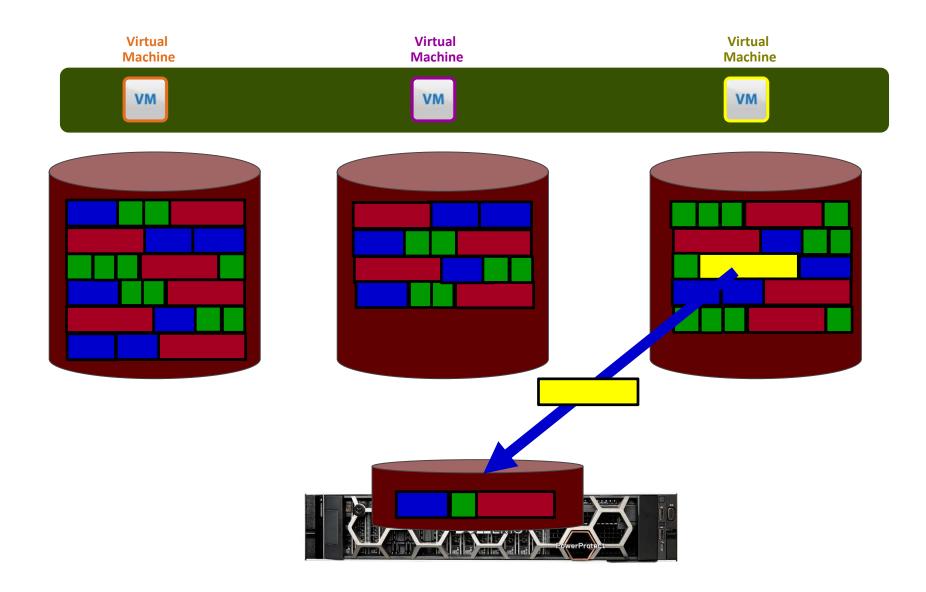
I have 10TB production environment

10TB net

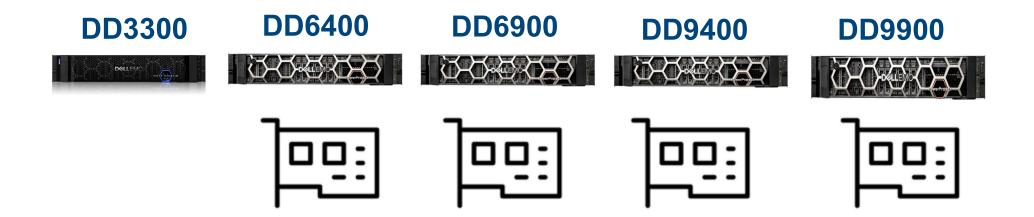


For 10TB production environment we need 8TB Data Domain with 1 month retention





Hardware Compression Card





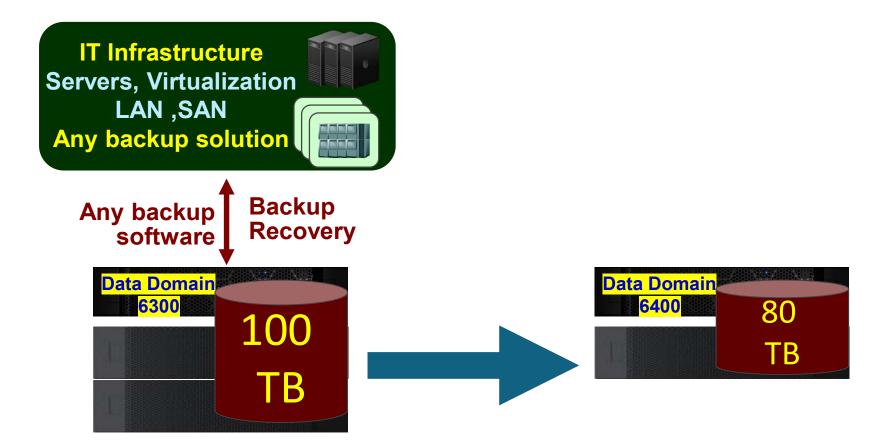
PowerProtect DD: Hardware-Assist Compression

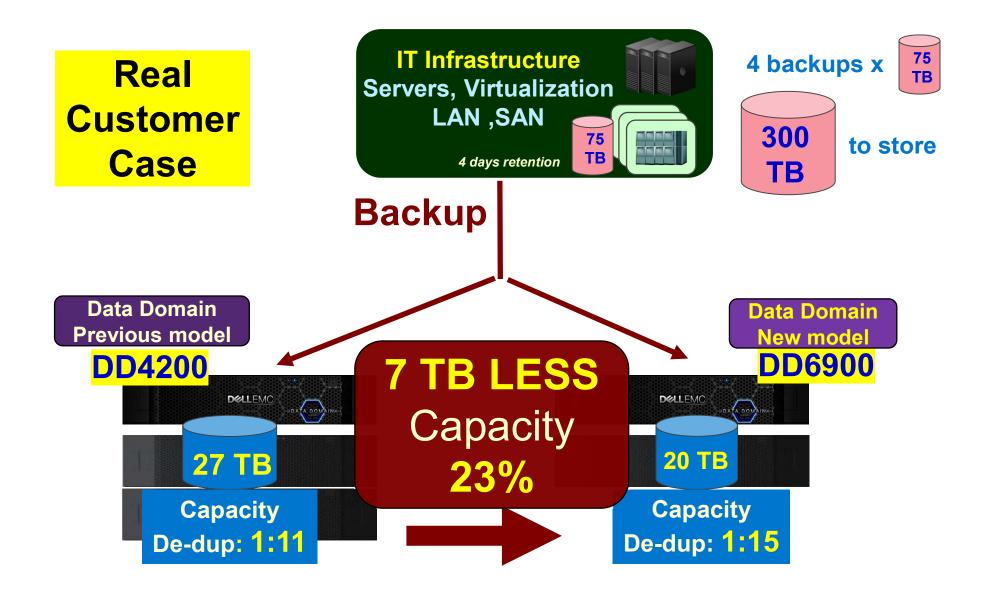
- A PCle card for offloading CPU
 - Compression gzfast
- Product usage
 - Enabled by default on all DD6400/DD6900/DD9400/DD9900 systems
- Capacity Improvement
 - Lab Testing
 - Up to **30%** more logical capacity comparing with previous DD (Iz compression)
 - Average 15% improvement in capacity reduction in sizing tool
 - Production Data (based on ASUP) April 2020 update
 - Up to 23% improvement in capacity reduction from prior DD

Workload	lz -> gzfast Improvement
Non-database (FS, Email, etc.)	23%
SQL	15%
Oracle	16%







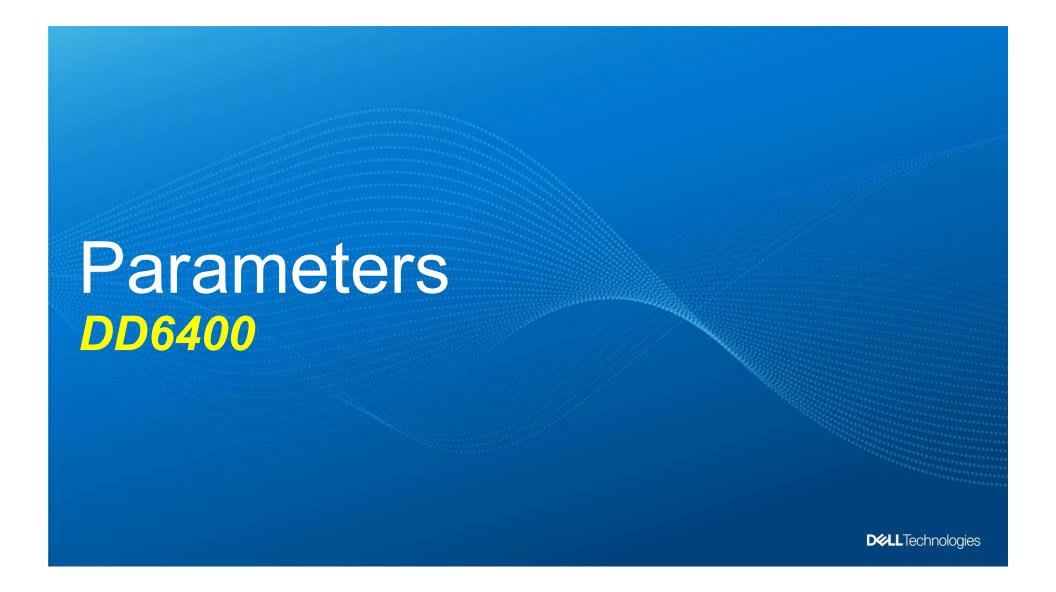


DD6400 with the same capacity net is comparable or cheaper than DD6300

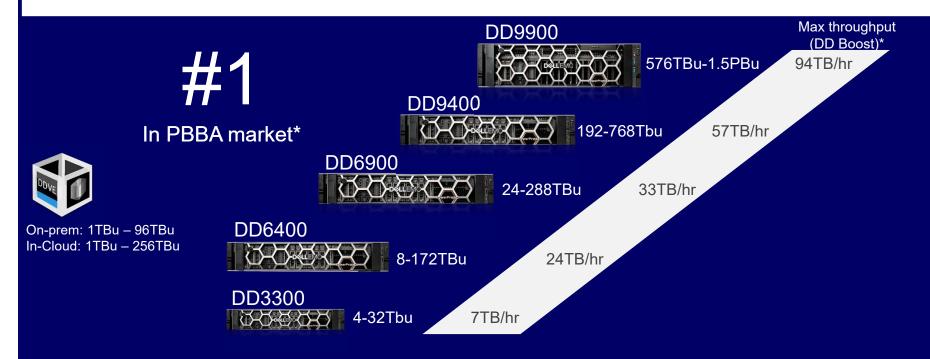
Capacity starts just from 8TB net

Much lower than DD6300

Smaller increments

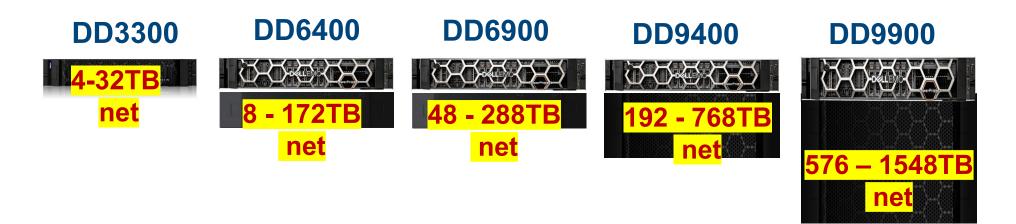


PowerProtect Data Domain Portfolio

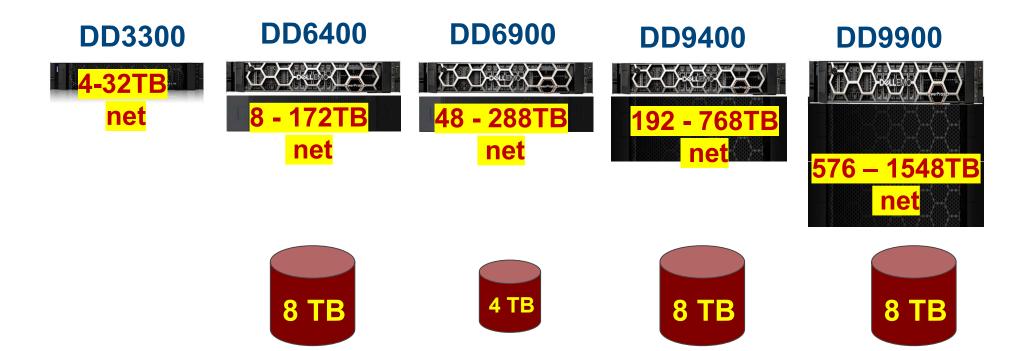


^{*} Based on IDC WW Purpose-Built Backup Appliance Systems Tracker, 1Q21 (revenue), June 2021.

PowerProtect Data Domain Series Appliances



PowerProtect Data Domain Series Appliances



PowerProtect Data Domain Series Appliances

DD3300

DD6400

DD6900

DD9400

DD9900











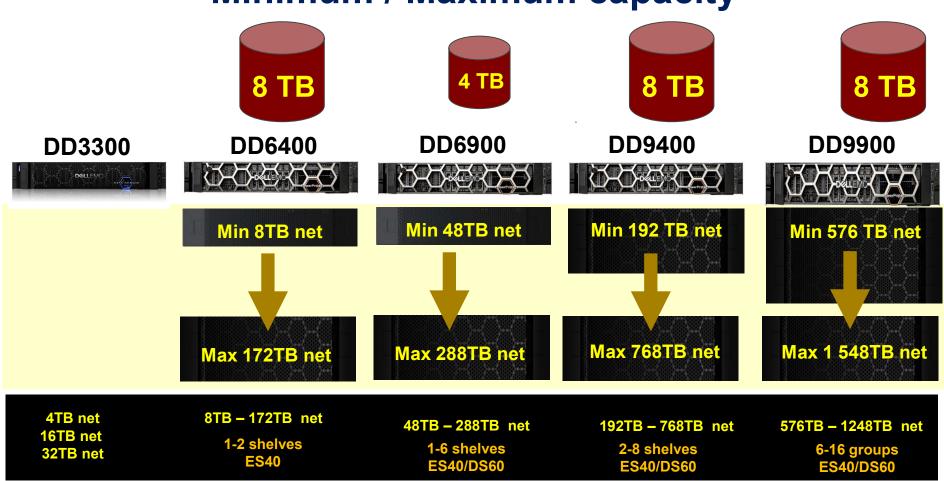
4TB net extensions 48TB net extensions 48TB net extensions 48TB net extensions

- Capacity on demand
- We extend with licenses or adding shelve if required

Minimum
extensions
48TB net
as full 15 disks
group in
* 3U shelf
or in
* 5U dense
shelf

Minimum extensions 48TB net as half of 15 disks group in 3U shelf

Minimum / Maximum capacity



Streams

DD3300

DD6400

DD6900

DD9400

DD9900











140/50

270/75

405/112

810/225

1885/300

Streams (all/read)



Mtrees (Logical Data Domains)

DD3300

DD6400

DD6900

DD9400

DD9900











100/6

128/128

128/128

128/128

256/256

Streams (all/read)



Height

 DD3300
 DD6400
 DD6900
 DD9400
 DD9900

 2U
 2U
 2U
 2U
 3U

Extension Cards

DD3300

DD6400

DD6900

DD9400

DD9900











4-port QL41000 10 GbE-SP+ FasLinQ

4-port QL41164 10GBASE-T

Built-in 1 card:

4 port 10Gb Ethernet card, either SFP or BASE-T
This card does not count toward total number of cards



10Gb BASE-T can negotiate 1Gb

- DD 10GBASE-T ENET 4PT
- DD 10GSFP ENET
- DD 25GSFP ENET 2PT
- DD 16GBIT FC IO MODULE 2PORT

Maximum additional cards * 3 Ethernet – any of above comb. * 1 FC card

Apart of the above we can ADD:

2-port QL41000 25 GbE- SFP28	4 maximum	
4-port QL41164 10 GbE- SFP+	3 maximum	
4-port QL41164 10GBASE- T	4 maximum	
4-port QLE2694 16 Gb FC	3 maximum	

No more than 4 additional cards

2-port QL41000 25 GbE-SFP28	4 maximum
4-port QL41164 10 GbE-SFP+	4 maximum
4-port QL41164 10GBASE-T	4 maximum
4-port QLE2694 16 Gb FC	3 maximum

No more than 4 additional cards

2-port 100 GbEGSFP28

2-port QL41000 25
4 maximum
GbE-SFP28

4-port QL41164 10
4 maximum
GbE-SFP4

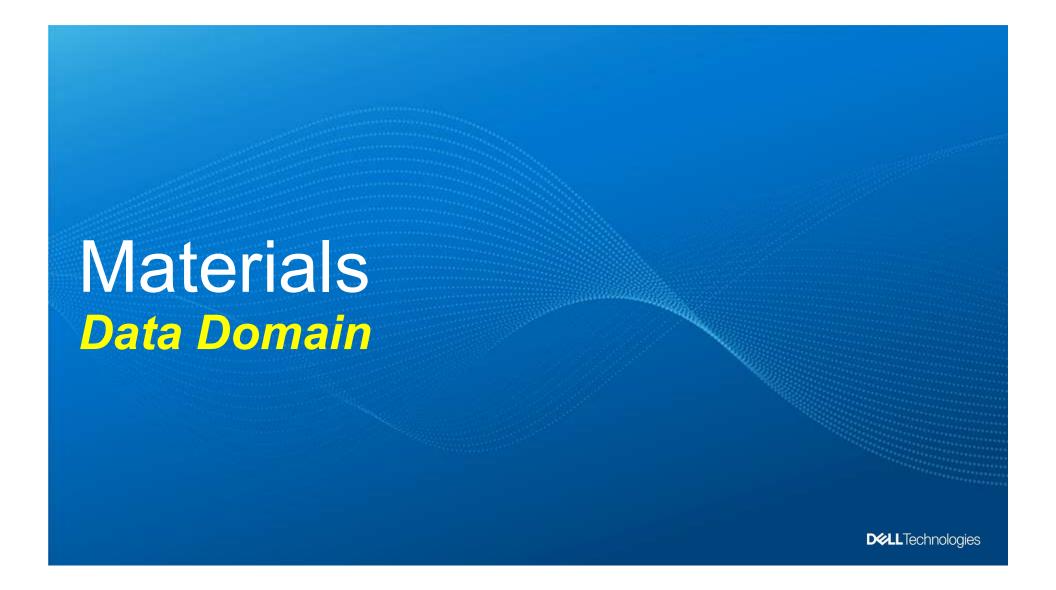
4-port QL41164 1
4-port QL41164
10GBASE-T

4-port QLE2694 16
4 maximum
GbE-SFP4

4 maximum
GbE-SFP4

4 maximum
GbE-SFP4

No more than 7 additional cards



Links public

DD6400 Shortly

 New generation of Data Domains DD6900 / DD9400 / DD9900

Video: https://youtu.be/xx-xZC9JtoM

Article: http://backuprecoveryguy.blogspot.com/2019/12/wh

y-new-data-domain-models-dd6900.html

What is new in Data Domain 7.2?

Video: https://youtu.be/m1XNy6IXzOo

Article: http://backuprecoveryguy.blogspot.com/2020/08/dat

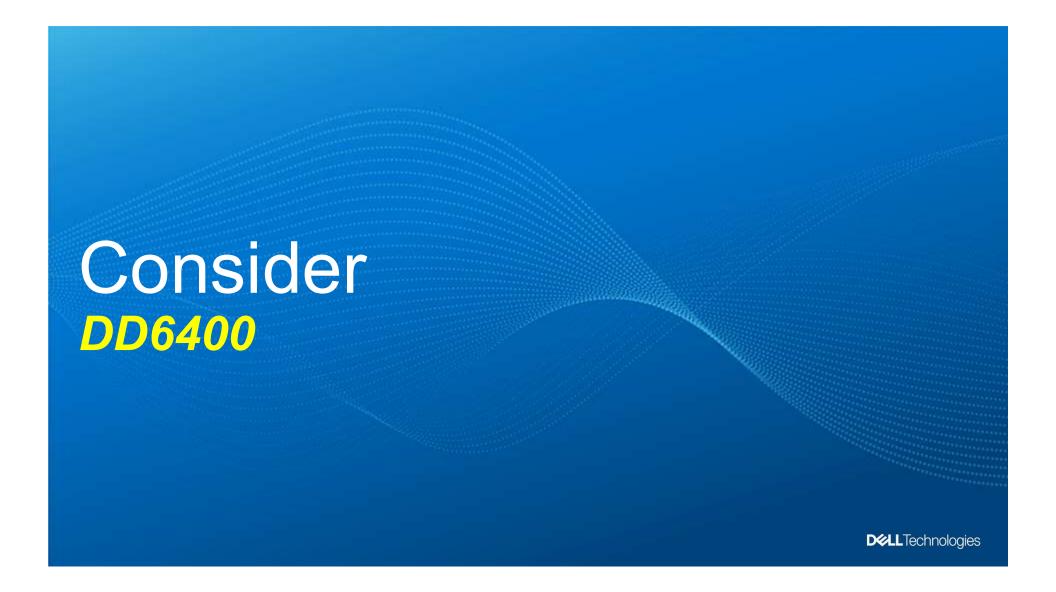
a-domain-72-what-is-new.html

Links public

Performance in backup
 Video: https://youtu.be/05fFtGH7YCQ

DD6400

- Polskie video opisujące DD6400: https://youtu.be/4pCERr02eoo
- Artykuł opisujący DD6400
 <u>https://backuprecoveryman.pl/data-domain-dd6400-omowienie-dlaczego-architektura-koszty/</u>



Purpose Built Backup Appliances

Q3 2021 Total Revenue Target Systems; Top Vendors

Company	Q3 2021 Revenue (M)	Q3 2021 Share	Q3 2020 Revenue (M)	Q3 2020 Share	Y/Y Growth
Dell Technologies	\$393.04	78.3%	\$389.72	81.7%	0.9%
#2	\$43.63	8.7%	\$31.83	6.7%	37.1%
#3	\$25.74	5.1%	\$16.38	3.4%	57.1%
Others	\$39.80	7.9%	\$39.32	8.2%	1.2%
Total	\$502.21		\$477.25		5.2%

Purpose Built Backup Appliances

\$502.21

Q3 2021 Total Revenue Target Systems; Top Vendors

Total

Company	Q3 2021 Revenue (M)	Q3 2021 Share	Q3 2020 Revenue (M)	Q3 2020 Share	Y/Y Growth	
Dell Technologies	\$393.04	78.3%	\$389.72	81.7%	0.9%	
Performance, Security, Open Others \$39.80 7.9% \$39.32 8.2% 1.2%						

\$477.25

5.2%

Questions

D&LLTechnologies

Daniel.Olkowski@dell.com