

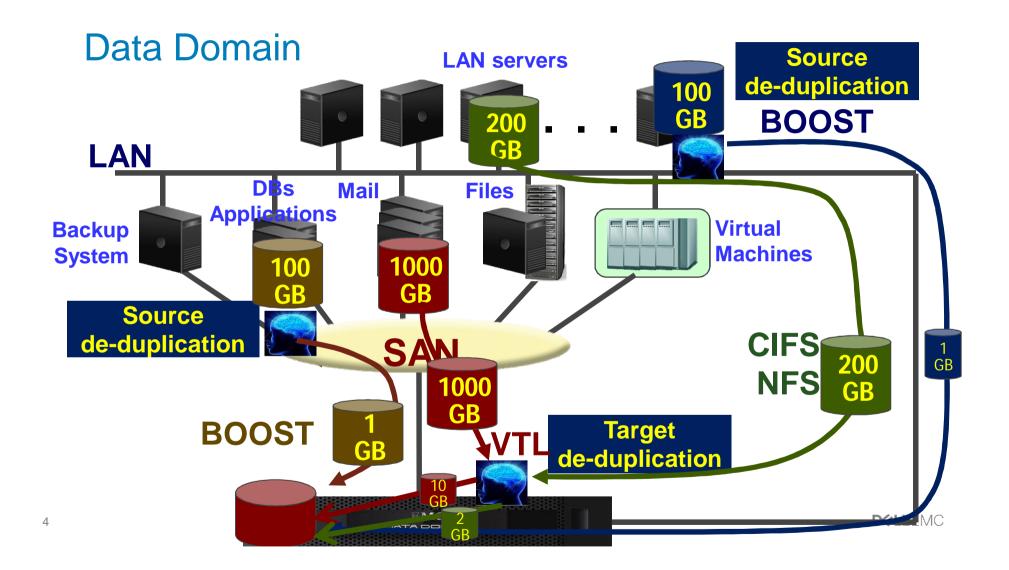
Agenda



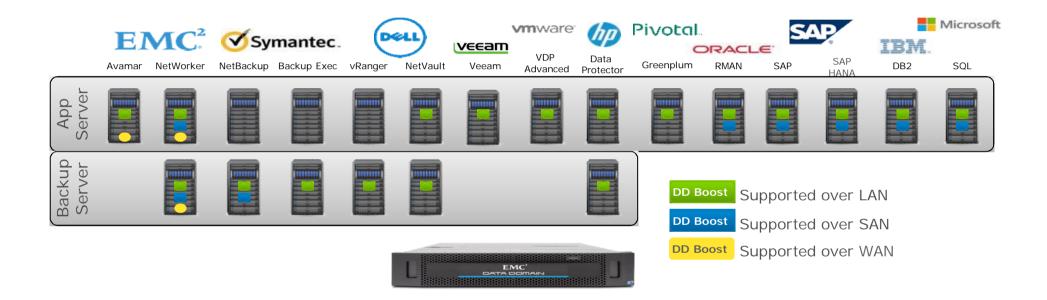
- Introduction
- New Data Domain models
- New functionalities in Data Domains

Costs

Data Domain introduction



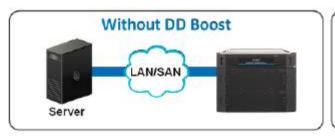
Data Domain Boost Ecosystem

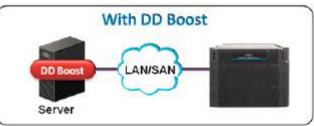


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Data Domain: Why source de-duplication?

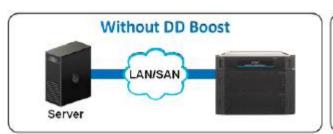
- Performance
 - Over 60TB/h continues backup speed in real environments
 - The same speed no matter if LAN or SAN
- No network bottleneck
- Source de-duplication for every backup software

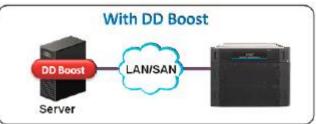




Data Domain: Why source de-duplication?

- No network load
- Smaller costs
 - Fewer Media Servers
 - No need for dedicated network
 - Smaller amount of backup software licenses





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Smaller costs

- Best market de-duplication means smaller storage required
- Smaller cost of replication pipe (minimal data trasfered for Disaster Recovery)

Elastic environment

- Backup via any network (LAN/SAN)
- Any backup software (single console, beast of breed)
 - (VMware, HyperV, Teradata, Greenplum,...)

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Performance

- Source de-duplication
- Highest number of streams
- Unique Data Domain engine providing full performance during backup / restore / replication / garbage collection
- Highest market performance
 - over 60TB/h continues backup in real environment (previous models)

Guarantee of data recovery

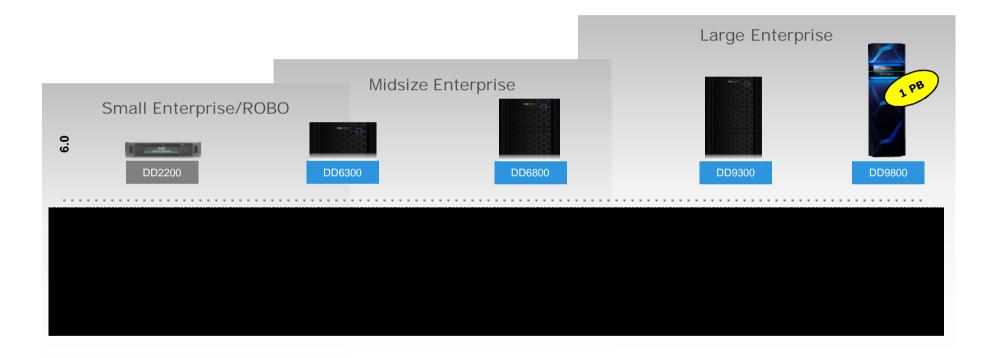
- Verification of all written data in fly
- Power outage immediate readiness to work after turn on
- Isolated Recovery: Full protection against
 - Ransomware
 - Hacker
 - Accidental data removal

Disaster Recovery

- Transfer 1% of data restore of 100% in remote site
- Any distance between location
- Management from backup software

New Data Domain models

DD OS 6.0 Portfolio – Mapped to Current Systems



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DD 6300

Replacement for DD-2500

XLLEMC

Data Domain DD6300

For Small & Midsized Enterprises

1.8x Faster

1.3x More scalable

Compared with DD2500



- Backup 192 TB in 8 hours
 - 24 TB/hr with DD Boost
 - 8.5 TB/hr without DD Boost
- Up to 178 TB usable capacity
- Up to 8.9 PB logical capacity
- Up to 270 stream count
- All in one system

DD6300 CONNECTIVITY

BUILT-IN NETWORKING

1x Mgm't port 1x monitor port 4x 10Gbe

OPTIONAL NETWORKING W/ IO CARDS

Up to 4x quad-port 10GbE SLICs: Optical

Up to 4 x quadport 10GBaseT SLICs (SLIC 1 inclusive)

Up to 4 x dual ported 16Gbps FC

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DD 6800

Replacement for DD 4200 / DD 4500



Data Domain DD6800

For Midsized Enterprises

1.3x Faster

1.3x More scalable

Compared with DD4200



- Backup 256 TB in 8 hours
 - 32 TB/hr with DD Boost
 - 14 TB/hr without DD Boost
- Up to 864 TB usable capacity¹
- Up to 43.2 PB logical capacity¹
- Up to 405 stream count
- Enterprise Ready w/ High Availability
- Cloud-enabled w/ DD Cloud Tier

¹ Total capacity with DD Cloud Tier



DD6800 CONNECTIVITY

BUILT-IN NETWORKING

1x Mgm't port 1x monitor port 4x 10Gbe

OPTIONAL NETWORKING W/ IO CARDS

Up to 4x quad-port 10GbE SLICs: Optical

Up to 4 x quadport 10GBaseT SLICs (SLIC 1 inclusive)

Up to 4 x dual ported 16Gbps FC

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DD 9300

Replacement for DD 7200



Data Domain DD9300

For Large Enterprises

1.4x
Faster

2.5x

More
scalable

Compared with DD7200



- Backup 328 TB in 8 hours
 - 41 TB/hr with DD Boost
 - 20 TB/hr without DD Boost
- Up to 2.16 PB usable capacity¹
- Up to 108 PB logical capacity¹
- Up to 810 stream count
- Enterprise Ready w/ High Availability
- Cloud-enabled w/ DD Cloud Tier

¹ Total capacity with DD Cloud Tier

DD9300 CONNECTIVITY

BUILT-IN NETWORKING

1x Mgm't port 1x monitor port 4x 10Gbe

OPTIONAL NETWORKING W/ IO CARDS

Up to 4x quad-port 10GbE SLICs: Optical

Up to 4 x quadport 10GBaseT SLICs (SLIC 1 inclusive)

Up to 4 x dual ported 16Gbps FC

23 DELLEMC

DD 9800

Replacement for DD 9500

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Data Domain DD9800

For Large Enterprises

1.2x Faster

1.8x More scalable

Compared with DD9500



- Backup 544 TB in 8 hours
 - 68 TB/hr with DD Boost
 - 31 TB/hr without DD Boost
- Up to 3 PB usable capacity¹
- Up to 150 PB logical capacity¹
- Up to 1885 stream count
- Enterprise Ready w/ High Availability
- Cloud-enabled w/ DD Cloud Tier

¹ Total capacity with DD Cloud Tier

DD9800 CONNECTIVITY

BUILT-IN NETWORKING

1x Mgm't port

4x 1Gbe

OPTIONAL NETWORKING W/ IO CARDS

Up to 4x quad-port 10GbE SLICs: Optical

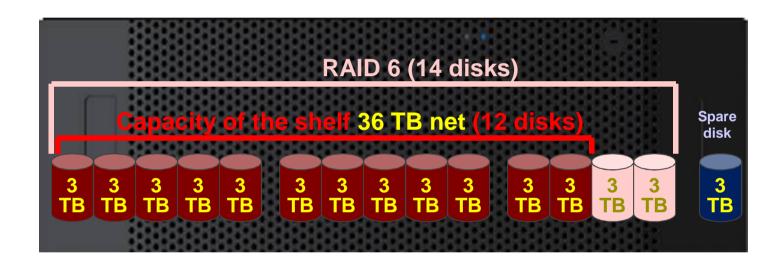
Up to 4 x quadport 10GBaseT SLICs (SLIC 1 inclusive)

Up to 4 x dual ported 16Gbps FC

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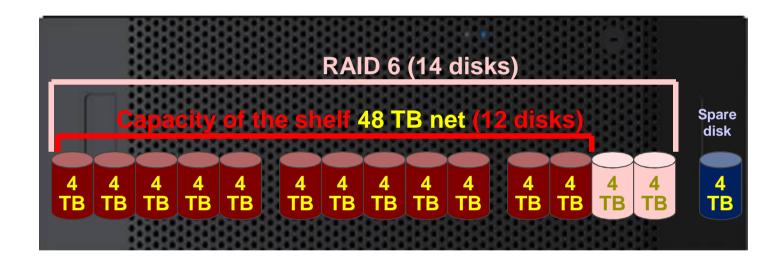
Shelf with 36TB net capacity 3TB disks



Capacity using Base 2: 31,24 TB

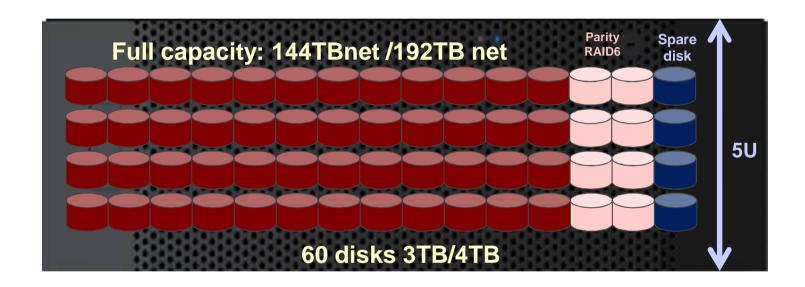
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Shelf with 48TB net capacity 4TB disks



Capacity using Base 2: 42,76 TB

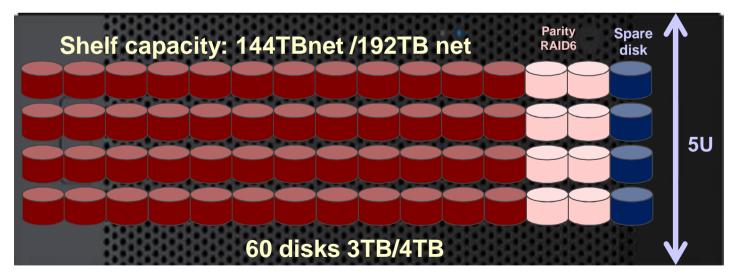
Dense shelf DS60 (5U)



Shelves in Data Domain

Shelves 3U vs dense 5U DS60 shelves

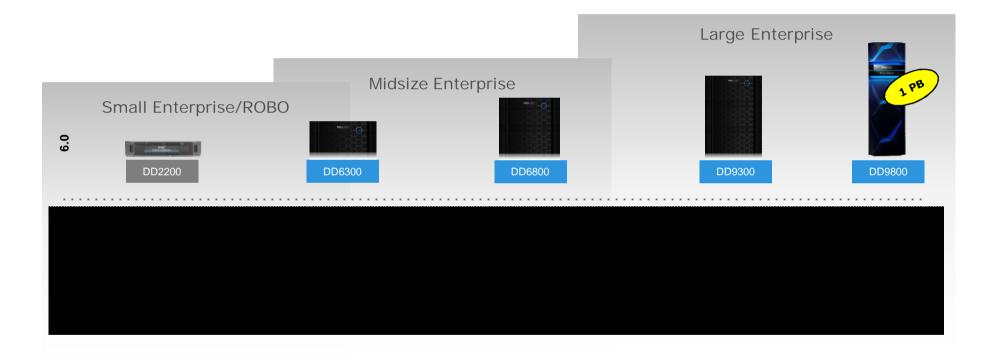




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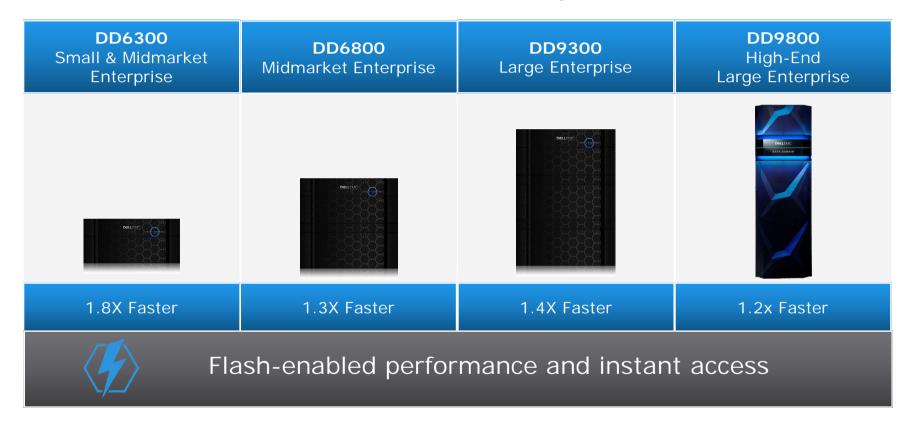
Summary New models Data Domain

DD OS 6.0 Portfolio – Mapped to Current Systems



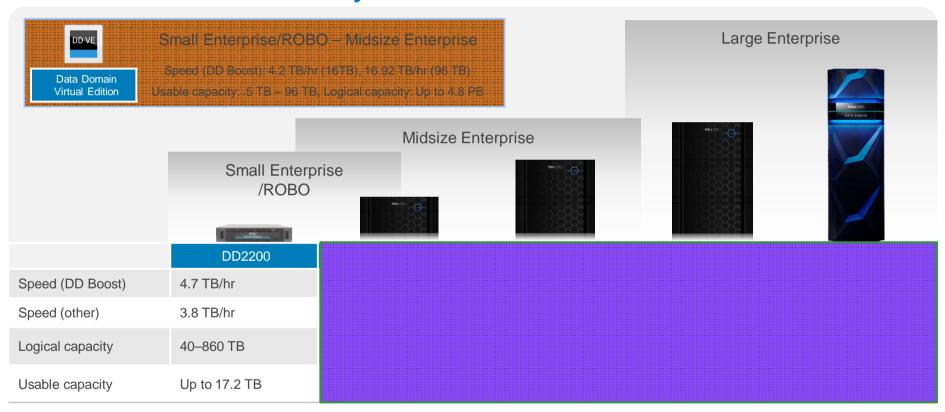
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Transformed Data Domain Family



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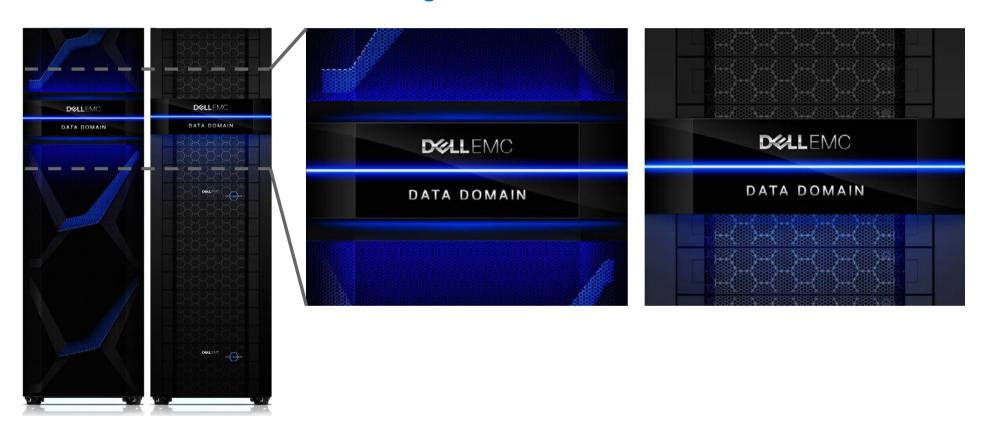
Data Domain Family



¹ Total capacity on Active Tier only

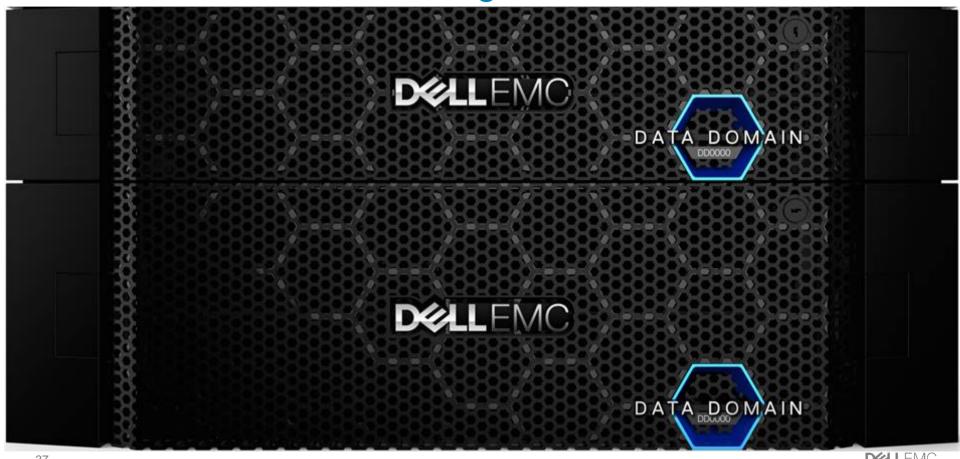
² Total capacity with DD Cloud Tier software for long-term retention

New Data Domain Branding



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New Data Domain Branding



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Data Domain Virtual Edition 3.0

The Power of Data Domain Software Wherever You Need It



39

- Scale up to 96 TB per instance
- Now supported on Microsoft Hyper-V
- Added cloud functionality
 - DD Cloud Tier
 - Secure Multi-Tenancy
- Can be deployed on VxRail
- Qualified with Dell PowerEdge Servers

D

Data Domain Virtual Edition 3.0

	DD VE* at 16 TB	DD VE* at 96 TB
MAXIMUM THROUGHPUT	2.1 TB/hr	4 TB/hr
MAXIMUM THROUGHPUT (DD BOOST)	5.6 TB/hr	11.2 TB/hr
LOGICAL CAPACITY	Up to 800 TB	Up to 4.8 PB
LOGICAL CAPACITY W/ DD CLOUD TIER	Up to 2.4 PB	Up 14.8 PB
MAX USABLE CAPACITY	Up to 16 TB	Up to 96 TB
MAX USABLE CAPACITY W/ DD CLOUD TIER	Up to 48 TB	Up to 288 TB

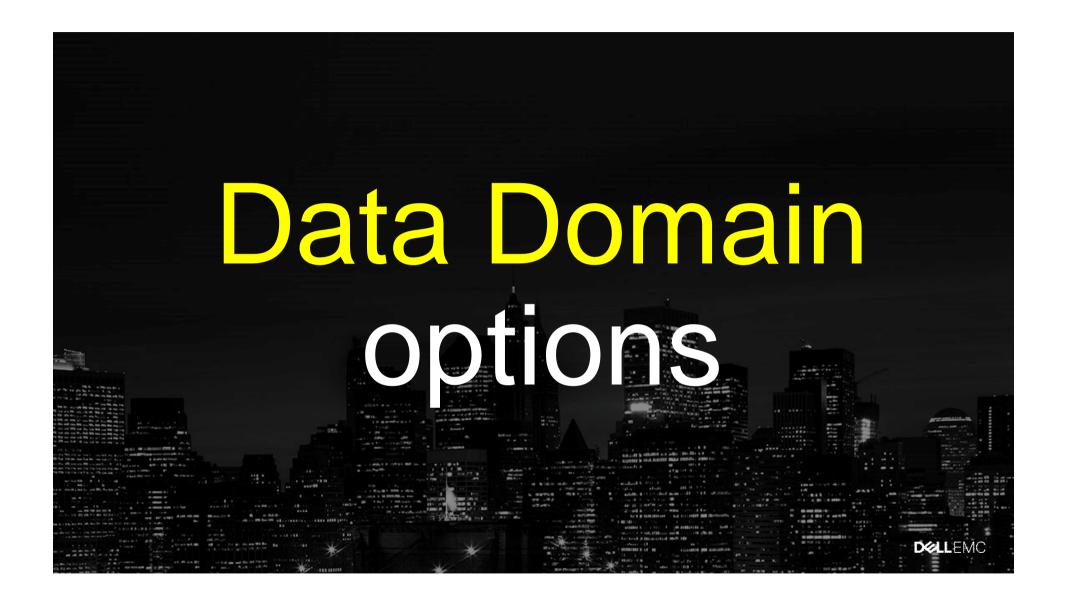
*Throughput drawn running DD VE with 16 TB

& 96 TB instances: Host server: 2x Intel Xeon

CPU (6 Cores each) @ 2GHz, 128GB memory,
2x10GbE NIC; Storage: DAS with 3TB

7200RPM SAS Drives, RAID6, Battery
Powered HBA Cache Enabled, Disk Cache
Disabled

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DD OS 6.0 – Software Updates

Introducing Data Domain Cloud Tier Secure Multi-Tenancy Updates Only protection storage to natively **Increased Security** tier deduplicated data to public, for service providers private, or hybrid clouds for & enterprises long-term retention **DD Boost Everywhere Enterprise-grade Protection for Hadoop** App owner control and efficient DD Boost benefits expand to protection for Big Data through new partners & markets advanced DD Boost integration

Dell EMC Data Domain Systems

Data Domain is Flash-Enabled & Enterprise Ready



- DD9800, DD9300, DD6800, DD6300
 - Category shattering speed and scalability

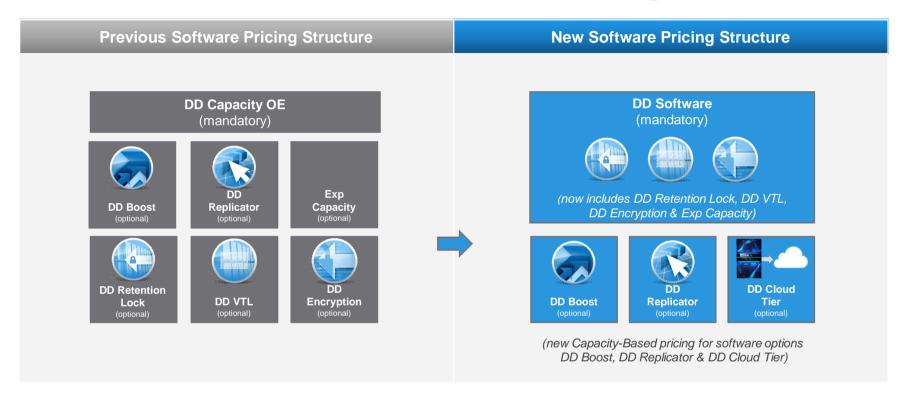






- Instant access & restore of VMs faster than ever before
- High availability from mid market to enterprise

Updated Data Domain Software Pricing Structure



All Data Domain software is now priced uniformly across models.



Enhanced VM Protection

• Improved Random IO thanks to the inclusion of flash SDD for metadata



- Backup applications such as EMC Avamar can instantly access 20x faster
- Data Domain delivers up to 10k IOPS with less than 20 milliseconds of latency



VM Backup

Granular access improves performance of VM processes

Instant Access

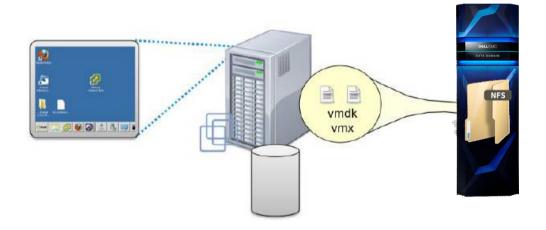
Boot VMs directly from Data Domain using a protection copy

Instant Restore

Achieve shorter recovery time objectives for VMs

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DD OS 6.0: Instantly Restore VMs 20X faster

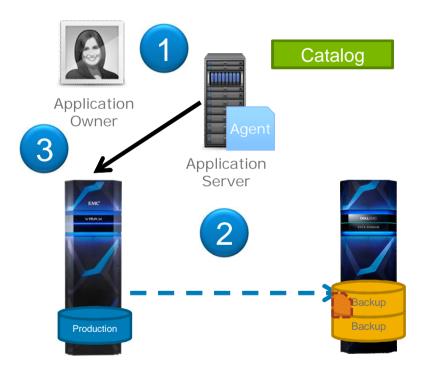


- 1. Data Domain system is presented as a VMware Datastore via NFS to Backup Application
- **2.** VM is "instantly" accessed by booting from NFS Datastore
- **3.** Storage vMotion VM to production storage while VM is running

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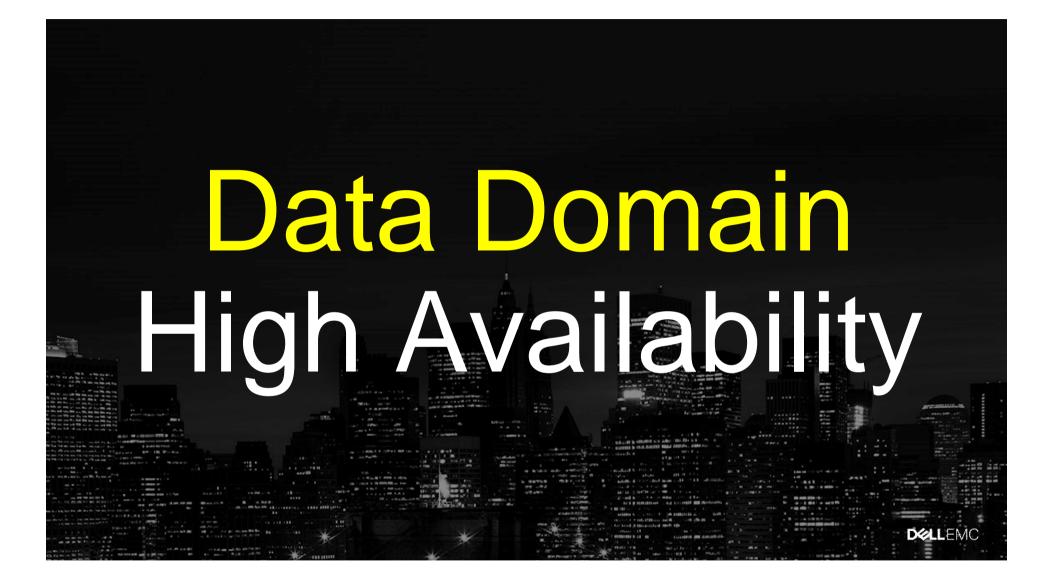
DD OS 6.0: Faster Instant restore with ProtectPoint

Granular Recovery via Instant Access



- App owner triggers recovery
- 2. Primary storage connects to the backup image from the Data Domain
- 3. App owner recovers the specific object(s) to the production database

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Expanded High Availability Support



- High availability of backup, archive, and recovery data on Data Domain ensures operational continuity to minimize downtime for users and processes.
- With DD OS 6.0, HA is supported on DD9800, DD9300 & DD6800
- Support on the DD6800, now brings high availability to the midmarket

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Data Domain Long retention

Data Domain Cloud Tier – Performance Update

Unparalleled efficiency for tiering protection storage to the cloud

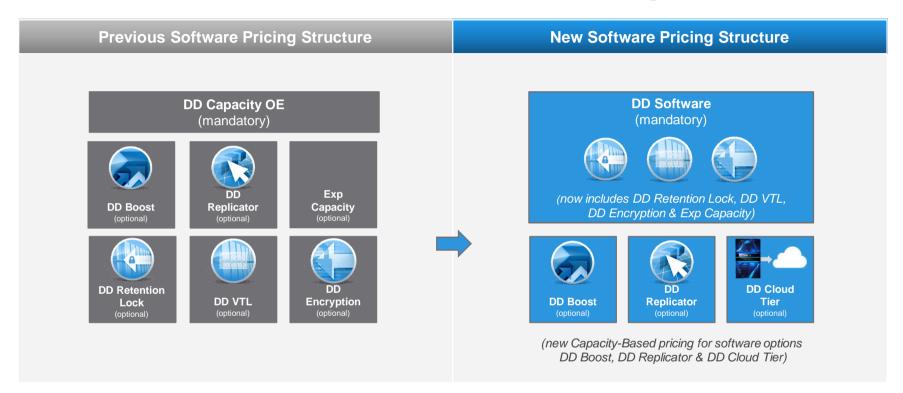
When moving data in a steady state to EMC Elastic Cloud Storage (ECS),
 Data Domain Cloud Tier can migrate up to:



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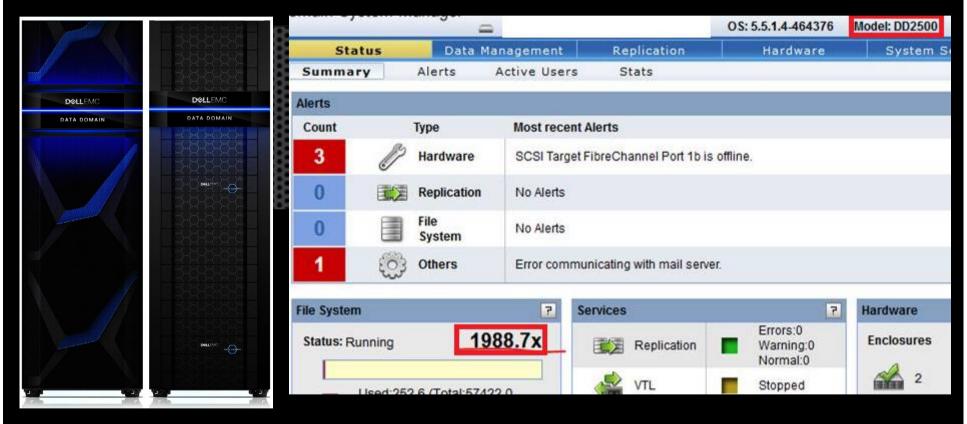
Data Domain Pricing changes

Updated Data Domain Software Pricing Structure



All Data Domain software is now priced uniformly across models.

Questions...



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